

Commodity Advisory & Procurement



Strategize. Optimize.

Start a partnership that makes energy more affordable and manages your risk.

Looking strategically at your energy portfolio—fossil fuels and renewable energy—Edison Energy analyzes your needs and goals. Together, we determine your risk tolerance and develop and implement a strategy to manage the major cost components—commodity prices and wholesale power pricing—across multiple sites, or at each facility location. Based on your unique needs, we pinpoint the most reliable energy suppliers both at the aggregate and facility levels. We study each offer in depth, accounting for every component of the delivered price to ensure optimal results.

FEATURES

Strategic: Our commodity advisory and procurement team manages the physical and financial cost, volume and reliability risk of consuming natural gas, power or renewable energy at your facility.

Advisory: We act as your trusted advisor, guiding you through the complexity of the commodity or energy acquisition process.

Analysis: Analyzing the whole landscape ensures that you get the best deal. For fossil fuel procurement, we competitively bid out each facility or group of facilities utilizing a database of over 200 vetted natural gas and electric providers. For renewable energy procurement, we identify and rank the best value opportunities from among the more than 4,000 renewable energy projects available in the country.

Support: We become an extension of your energy team, supporting you through detailed financial and physical evaluation and modeling, accounting treatment, commercial negotiation and the approval process.

Big picture perspective: We take a strategic view of energy procurement, with recommendations designed to improve your pricing and supply security and help achieve your organization's overall procurement and sustainability goals. With a robust understanding of the market, we provide forward-looking forecasts to develop a customized Master Energy Plan and/or Realization Roadmap™ recommending when and where to focus across your facilities.

BENEFITS

Savings: Our work is all about saving money on energy today and into the future.

Supply security: We help protect you against volatility in energy pricing as well as minimize risk of physical interruption.

Risk management: We manage client portfolios against unwanted exposure and energy price risk in five steps: Risk Assessment, Strategy Development, Execution, Reporting, and Evaluation/Modification.

Unbiased: Our network of suppliers gives you choice for the most cost-effective match.

Vigilant: We constantly monitor changes and trends in the energy market to ensure you're taking advantage of every opportunity and minimizing potential risks.



WHAT MAKES US DIFFERENT?

Depth of experience: We are experienced across the energy spectrum, including fossil fuels and renewables—we manage more \$5 billion of annual energy commodity spend in North America, and we have helped customers execute more than 1.4 GW of renewable energy transactions. Our team members have been in the energy industry for over 17 years on average.

Independent: We don't manufacture products, so we are entirely independent and offer best-in-class options for you, regardless of the source—based on your requirements, rather than ours.

Strong network: Our expertise in both fossil fuels and renewable energy gives us the ability to see across your overall portfolio to help you make the best decisions. We have more than 1,500 fossil fuels suppliers across the world and more than 500 renewable energy developers who compete for your business through our Market Access Platform. This depth of resources and expertise means that together we can make the best decisions for your business.



Commodity Advisory & Procurement is just one of the many solutions Edison Energy offers to benefit your organization. Contact us today at information@EdisonEnergy.com

Edison Energy is an independent energy advisory and solutions integration company with the capabilities to develop and implement a broad portfolio of energy services for commercial, industrial and institutional organizations. We help customers reduce their energy costs, improve the environmental performance of their operations, ensure energy resiliency and manage exposure to energy price risk.

Sample Achievements

Our Commodity Advisory & Procurement clients include GM and Fortune 500 companies across the automotive, tech, industrial and packaging industries.

- › Our operational expertise in sourcing energy supply and industry relationships saved a metals industry client \$800,000 per year by delivering an improved energy supply solution while strengthening security of supply.
- › Our strategic planning and contract negotiations generated more than \$500,000 in savings for a leading eastern manufacturing client over a three-year period, reducing their net electric spend by 11%.
- › We teamed up with a marine transportation company to minimize risk and maximize savings with a custom risk management strategy. The client's adherence to the price management plan allowed them to save more than \$5 million over the course of four years.